

GOVERNMENT LIGHT TESTING EXPLAINED

Illuminating Men Face Social Affairs This Afternoon and Evening.

Explanation of the extensive work undertaken by the United States Government at the Bureau of Standards here in the life testing of incandescent lamps was made today in a paper before the convention of the Illuminating Engineering Society at the New Willard Hotel.

The method employed in the Government tests was outlined and a description was given of the power plant, the life racks, and the photometer used. Special apparatus devised for this work was described. This paper was read and discussed before the laboratory session. At the same time, before the commercial section, a paper on "How Can Gas and Electric Companies Under One Management Render the Best Light Service," by A. H. Spaulding and N. H. Foster, was read.

Among the trio of products of gas and electric companies, this paper stated, "light, heat, and power—light has always received the first place. Upon the selling of this product depended the initial success of all gas and electric companies, and the early history of both industries is bound up inseparably with the development of their lighting business."

Radical changes in the methods and personnel of the selling force were pointed out in the report. Heretofore gas and electricity were the points of discussion with the customer, it was stated, but now illumination is the topic. Instead of so many cubic feet of gas or watts of energy, illumination is being sold.

This afternoon wives and guests of delegates were to be taken on an automobile tour through Zoo Park and Rock Creek Park. A stop will be made at the Columbia Country Club where tea will be served.

This evening at the Willard the annual banquet of the association will be given. This is a banquet complimentary to the visiting ladies.

Other scientific papers read at the commercial sessions today were "The Selection of a Standard Unit for Commercial Lighting," by W. R. Mutton; "Small Incandescent Lamps and Special Illumination Problems," by E. P. Burrows; and "The Flame Pilot Ignition of Incandescent Gas Lamps," by C. W. Jordan.

At the laboratory session, papers were read this morning on "The Effect of Variation of Atmospheric Pressure on the Candlepower of Various Flameless Lamps," by E. B. Rosa, E. C. Crittenden and A. Taylor; "The Application of Crova's Method of Colored Light Photometry to Modern Incandescent Illuminants," by H. E. Ives and E. F. Kingsbury; and "The Relative Photographic and Visual Efficiencies of Light Sources," by L. A. Jones, M. B. Hodgson and Kenneth Huse.

British Transport Sunk In the Mediterranean

BERLIN (via wireless to Saville), Sept. 22.—A German submarine operating off Candia (Crete), has torpedoed a 15,000-ton British transport, according to a Constantinople telegram to the Frankfurter Zeitung today. The transport was en route from Egypt with troops destined for Gallipoli peninsula. The telegram contained no report of the casualties.

Motor Car Issues Up on Wall Street Opening

NEW YORK, Sept. 22.—Strength in motor car issues, featured the opening of the stock exchange today. General Motors sold up 22 to 34; Maxwell Motors was up 1/2 at 57; Studebaker advanced 1/4 to 13 1/2.

Westinghouse was up about a point and Cruikshank Steel was strong.

School Books, Second-Hand and New. Lowdermilk & Co., 1426 F. Adv.

Shortage of Revenue Worrying Democrats

Tax on Manufactures of War Munitions May Come in Effort to Meet National Expenses.

Nothing is giving the Democratic leaders more worry, down under the surface, than the revenue situation. They are insisting otherwise—are saying there has been no real thought of a bond issue, and so on. But their official utterances on this score are not taken with an undue measure of seriousness.

On the face of things, the Treasury situation is not one to be alarmed about, though there is a strong tendency of expenditures to exceed revenues. Viewed in its broadest aspects, it is embarrassing to the party in power, rather than alarming. Everybody knows that, if need be, a bond issue can be floated in ample amount to meet any probable conditions which may arise.

But the Democratic leaders would like to go into the next campaign without having to explain to every turn of the facts appertaining to revenue conditions, and the truth as to income and outgo. The indications are they will have to do a great deal of explaining.

Certain to Extend War Tax.

The first place, the Treasury would be in much worse condition today than it is if it were not for the war tax. That this was tax will have to be extended is accepted here as a certainty. Not only will the extension of this tax add nothing to the popularity of the Democratic party, but when Congress enacts the legislation for the extension, there will be a lot of fireworks. The Republicans in Congress are going to make it an occasion for telling the country all they know about the financial regime of the Democratic party, and for making the war tax as unpopular as possible. Undoubtedly, efforts will be made to hitch on to the resolution providing for the extension of the war tax other revenue legislation.

On the instant, a government-owned merchant marine and this is going to cost a good round sum.

Artist of the Air Climbs Lofly Poles

Climbers and Climbers Are in His Family—But No Social Climbers.

Don't be alarmed if you see a human fly clinging to the dizzy heights of some flagpole or lofty stack about Washington.

That will be Gus Delaporte, professional climber. Delaporte naturally runs to climbing, for his father before him, and his grandfather before that, were climbers. Likewise he has a brother and a cousin in the climbing business.

Genuine, all-wool climbers, he will tell you, are an exclusive set, much more so than any social hill dwellers to whom the social climber might aspire.

For there are but nine or ten real climbers (a real climber being one who will tackle any job) in this country. A genuine climber has little respect for the young man, whose home is in Detroit, related, "Once, in France, I was working on one side of a tall chimney, and a fellow whose brother had fallen two weeks before was on the other side. I heard him begin to shriek in blood-curdling fashion. I realized he had gone crazy up there, for his brother's death had been preying upon his mind. He toppled off before I could reach him, and pretty nearly every bone in his body was broken. I was pretty well frightened that time, but I had to go on and finish the job, which was a contract one. My wife stayed at the bottom and watched me for the next two days, and when I had finished she fainted."

Delaporte is proprietor of a window washing concern in Detroit, but the climbing fever gets him every now and then, and his climbing just this time brought him to Washington in the hope of scaling some of the Government's structures.

DRUMMER BOY AGAIN TO LEAD IN MARCH

Dr. Peter Lamb Represents Most Unique Colony of Veterans in Nation.

The drummer boy who marched in the van of the Eighteenth Ohio Volunteers when the regiment responded to the call of President Lincoln for defenders of the Union in 1861, Dr. Peter Lamb, of St. Cloud, Fla., a sedate, gray-haired man, by his arrival here yesterday, has the honor of being the drummer "boy" in the van of the army of veterans who are coming again to the National Capital to celebrate the fiftieth anniversary of the great war.

Dr. Lamb has the distinction of being the first member of the civil war musicians to reach the city, and with 150 of his comrades, expects to lead the veterans by the beating of drums and shrill notes of fife in the grand review next Wednesday.

The one-time drummer of the Eighteenth Ohio is not a stranger in Washington. He lived here fifteen years, having been employed in one of the Government departments. He comes this time, however, not only the surviving drummer of his regiment, but the representative, with about fifty or a hundred others, of one of the unique settlements in the nation—the Soldiers' Colony of St. Cloud, Fla.

The soldiers' colony occupies an old place in the history of organized cities and towns. It is a town of veterans, built by and for veterans in which each of them owns his home. It is about six years old, and was established for the benefit of the old soldiers who wanted to own their homes and live in peace and quiet.

The town is built upon the site of an ante-bellum sugar plantation in Osceola county, a few miles from Kissimmee, the county seat. It is about 120 miles from Jacksonville, and is near the center of Florida. The syndicate that purchased the land for the veterans (the syndicate is composed of veterans), bought 35,000 acres at first and has added to this.

St. Cloud was laid out like the city of Washington and every veteran who bought a lot in the town was given five acres of land outside the city limits. The price of the land was fixed to meet the needs of the veterans. They selected the place in large numbers, and now have a town of 5,000 inhabitants, with every modern improvement in the way of schools, gas, electric lights, fine streets, handsome, comfortable residences, and flourishing orange, grapefruit, lemon, and other orchards on the five-acre plots.

Is Surgeon of Post.

The town has a fine Grand Army hall, and every veteran is welcome to the Saturday night meetings, which have become an institution. The veterans who visit the place, no matter whether they are strangers or have friends, are cordially received. The population is made up of ex-soldiers and their families from every section of the country.

Dr. Lamb is post surgeon of L. I. Mitchell Post, G. A. R., of St. Cloud. The post was named in honor of the first veteran resident who died there. Dr. Lamb is also leader of the Mitchell Post Drum Corps, which will attend the encampment here next week. He came ahead of his comrades in order to secure quarters for them.

Washington Horsemen Eager for Ride Down Avenue With Veterans

The citizens' mounted escort to the G. A. R. parade on September 29 will be divided into two sections, one of which will appear in frock coats and silk hats and the other in derbies and dark suits, according to an announcement today of M. C. Hazen, chairman of the committee of arrangements. Mr. Hazen has received 150 entries, and it is expected this number will be doubled.

An invitation to join the escort is extended to all horsemen in Washington. Names of entries should be sent to M. C. Hazen, District building, or to Thomas Grant, secretary of the Chamber of Commerce.

Concerts Today

By United States Marine Band, at the Capitol, 4:30 p. m. WILLIAM H. SANTELMANN, Leader.

March, "Loyal Comrades".....Telke Overture, "Jurythymus".....Weber Caprice "Serenade".....Elgar Piccolo duet, "The Nightingale and the Blackbird".....Kling-

Musicians Robert E. Seel and William De Luca. Entrance of the Gods into Walhalla, from "The Rhinegold".....Wagner Prologue and Intermezzo from "Paganini".....Leoncavallo Reminiscences of Carl Maria von Weber "The Star-Spangled Banner".....Godfrey

By the U. S. Soldiers' Home Band, Bandstand, at 6:30 p. m.

EMIL A. FENSTAD, Assistant Director.

March, "King Karl".....Unrath Overture, "Soldiers and Sweethearts".....Bergenholtz Two Songs—(a) "A Perfect Day".....Bond (b) "When My Ship Comes In".....Tilzer

Selection, "Reminiscences of Verdi" Waltz Suite, "La Tagalia" (Fellini) Fantasia, "Gipsy Serenade".....Hafner

Finale, "Starns' All-Star" Medley "The Star-Spangled Banner".....Smith

Gude's Flowers for Weddings. They are home-grown—the kind that looks best—last longest. 1214 F. Adv.

50,000,000 APPLES FOR FIGHTING MEN

NEW YORK, Sept. 22.—Each soldier in the trenches and hospitals of Europe is to get an apple, and, according to the proposal of a committee of the apple trade, a vessel will carry a big cargo of the greatest American fruit across the seas for distribution

under the auspices of the Red Cross. Apple growers and dealers who have learned that many of the fighting men are suffering because of the lack of fruit juices, will make efforts to set President Wilson and Secretary of State Lansing to induce the warring nations to grant safe passage to the apple consignment. The apple men also hope to get the belligerent nations to agree on an armistice for one day during which the apples shall be distributed; no truce has been arranged so far, however.

This is the way a local dealer in apples has made the reckoning: "We understand that there are about 35,000,000 men actively engaged in the various armies and navies in the war, and probably as many more indirectly involved. To give them all an Ameri-

can apple would mean at least 50,000,000 apples, and counting 500 apples to the barrel we shall have to provide 100,000 barrels. At present the minimum market value of this fruit is \$3 a barrel. I estimate that the whole undertaking would cost not less than \$500,000."

It is intended that the apple laden ship shall sail on October 15, National Apple Day, so that the consignment might reach the various fighting zones and hospitals early in November, when Europe's scant fruit supply will have been exhausted.

LOCAL MENTION.

Free Painless Extracting When Teeth are Ordered. Dr. Vaughan's Dental Office, 307 7th St. N. W.

"THE BUSY CORNER"

S. Kann Sons & Co.

Open 8:30 A. M. Close 5:30 P. M. Saturday Close 6 P. M.

Kann's One-Hour Specials from 8:30 to 9:30 A. M. Are the Talk of the Town

Because—each item is a selected one, priced at a figure to make it an object for you to begin your shopping at 8:30. But remember, the specials are on sale at this price only for one hour. Do not miss these for Thursday.

First Hour Specials 8:30 to 9:30 A. M.

Mahogany Coaster Serving Trays

\$1.25 to \$2.40 values. For One Hour, Tomorrow at, 95c

Made with gold-plated handles; size 12x16 inches; bottoms finished with green baize; French plate glass; with fine tapestry inlay. Picture Store—Fourth Floor.

First Hour Specials 8:30 to 9:30 A. M.

350 Pairs "Roll Fast" Roller Skates

\$1.49 value. Selling Special Today at \$1.00. For One Hour, Tomorrow at, 88c

Ball-bearing roller skates, with toe clamp and full heel straps; for girls or boys; adjustable to any size shoe; nickel plated. Toy Store—Fourth Floor.

First Hour Specials 8:30 to 9:30 A. M.

500 Disc Record Albums

Selling Today Special at 95c. For One Hour, Tomorrow at, 58c

Suitable for any make records; will hold 12 records. With index complete; moiré bound covers; choice of 10 or 12 inch sizes. Victrola Parlor—Fourth Floor.

First Hour Specials 8:30 to 9:30 A. M.

500 Pairs Women's Evening Slippers

\$3.00 and \$3.50 values. For One Hour, Tomorrow at, \$1.65

Fancy styles in patent leather, dull kid, and bronze; plain and beaded vamps; all hand turned soles; French heels; all sizes. Shoe Store—Fourth Floor.

First Hour Specials 8:30 to 9:30 A. M.

Long Sleeve Guimpes

Usually \$1.50. Our Special at 95c. For One Hour, Tomorrow at, 74c

All perfect. Made of Oriental lace or plain net. In ecru or white. All long sleeves. Bargain Table—Street Floor.

First Hour Specials 8:30 to 9:30 A. M.

FLAGS

Selling today at 5c each. For One Hour, Tomorrow at, 2 for 5c

12x18 in. size. Fast colors. Flags mounted on staff with silk tassel. Buy for the G. A. R. or for school or decorative purposes. Flag Store—3rd Floor.

First Hour Specials 8:30 to 9:30 A. M.

25c to 35c RIBBONS

For One Hour's Selling, 21c

Widths 5 to 6 inches. In check, plaid, and Dresden patterns; light and dark effects; and plain satins, taffetas, moirés. All good colors. Ribbon Store—Street Floor.

First Hour Specials 8:30 to 9:30 A. M.

\$5.95 Willow Grass Rugs

\$10 ft. size. One hour sale at, \$2.95

Stenciled in artistic "Wall of Troy" border design, in blue, red, and brown. One to a customer only. Rug Store—3rd Floor.

Items Below on Sale From 8:30 A. M. to 5:30 P. M.

Think of It Right as Autumn Really Begins Opportunity to Buy Values to \$25.00 in NEW FALL SUITS at \$16.95

We bought them during the last hot spell from a maker who thought cooler weather would never come and sacrificed this lot to us. They are the handsomest styles of the year and each is faultlessly tailored.

Therefore, to buy from the collection at the price is a REAL OPPORTUNITY.

These are the materials—Gabardines, Whipcords, Novelties, Poplins.

Many are in the plain-tailored styles whose exquisite tailoring and excellence of line make the suits individual. Also the new flare coat models; some trimmed with braids, some with velvets. Skirts are in plain circular styles, or pleated with yoke belts. All sizes up to 44.

Garment Store—Second Floor.

The Woman Seeking the Most in Style—Quality—Material and Variety in Fall Waists at \$2.50

Need Look No Further Than Kann's BECAUSE—We Specialize on Good Waists at That Price

—Not a new style is missing from this collection. —Many of them are exclusive at this store, therefore not ordinary. Materials include tub silks, in striped effects, black and white lace. Crepe de Chine and Embroidered Georgette. Crepes, in black, white and flesh. All of the best qualities to be had. Your size is here at the price, \$2.50.

Waist Store—2nd floor. LINGERIE WAISTS. New striped materials, all white, new madras waists and novelty effects as well as the more sheer materials in lingerie styles. \$1.00 at. Bargain Table—Street Floor.

Special! For the G. A. R. Guests These Offerings in the Couch Section

"ENGLANDER" COUCHES COMPLETE —Open with one motion from couch to bed; nearly double-bed size; extra steel braces; thick cotton mattress with roll edges. \$10.50

COT AND PAD COMPLETE—All-steel cot, folding legs and guards; guaranteed springs; pad mattress, soft and comfortable. \$1.98

COUCH AND PAD COMPLETE—Drop-side steel couch, guaranteed spring. Closed, a good-looking couch; open, a four-foot bed; pad mattress in solid green or fancy effect. \$3.95

Store for Beds—Third Floor.

LOANS HORNING

Salon, Va. (south end of Highway Bridge) Free automobile from 8th and D sts. NW

Men's Sewed Soles 50c

Work Called For and Delivered Free. KLEIN'S RAPID SHOE REPAIR CO., 736 14th St. Near N. Y. Ave. Phone Main 958. Branches: 714 9th St., 904 14th St.

Castelberg's, 935 Pa. Ave.

EYESIGHT troubles permanently corrected with glasses prescribed by Dr. Baker, our ophthalmologist. Free consultation and examination. Lenses are ground in our own establishment at lowest cost, which may be paid 50 cents a week.

Work Done in 15 Minutes While You Wait. Best white oak leather used exclusively. Rubber Heels 35c

GARDEN TODAY

Francis X. Bushman in "The Silent Voice" STRAND TODAY—TOMORROW EDWIN ARDEN in "Simon The Jester"

TIMES WANT ADS BRING RESULTS

The Women's Store

Our Fourth Anniversary

We're Celebrating the Event With a Great Birthday Sale

FOUR DAYS ONLY

Today, Thursday, Friday and Saturday

Everything in the Store is Marked at a

"SPECIAL ANNIVERSARY PRICE"

We've just closed the busiest year of our career. We wish to thank our many friends for their liberal patronage, which has made this success possible. We have been preparing for this Anniversary Sale for weeks and today celebrate with the greatest values ever offered.

Anniversary Sale of Suits

200 One-of-a-kind Suits. Strictly high grade and in the cleverest Fall models. Positively \$35 values. SPECIAL ANNIVERSARY PRICE.....\$25

300 Handsome Broadcloth, Velvet, and other popular materials in suits. In the most exclusively models. SPECIAL ANNIVERSARY PRICE.....\$3575 Magnificent Suits. Trimmed with wide bands of Beaver Fur; fancy trimmings, chiffon, broadcloth, and velvets. Greatest value ever offered in suits. SPECIAL ANNIVERSARY PRICE.....\$55Anniversary Sale of Dresses Special showing of dainty Dancing Dresses in Taffeta Groda Londa SPECIAL ANNIVERSARY PRICE.....\$16.95 300 Street Dresses, Serge and Satin combinations; Taffeta and Serge combinations, and Plaid and Silk combinations. POSITIVELY \$25 value. SPECIAL ANNIVERSARY PRICE.....\$15Largest Coat Department in this City Hundreds of Coats in velours, plushes, cashmeres, Scotch plaids, Sharkskin and cheviot. SPECIAL ANNIVERSARY PRICES—\$16.95, \$25, \$35 and \$50 Well Known Waist Department in Fall Attire We have the reputation for showing the largest and best line of Waists and offering the best values. There's not a new or good creation in waists that is not to be found here.

